

Merger joins key Sarnia-Lambton land surveying, engineering firms

For 70 years, the professional paths of Monteith & Sutherland Limited and James D. Nisbet Land Surveyors ran parallel, intertwined and separated again, always maintaining a cordial and respectful relationship in the market.

So it is with great pride that Glenn Dawson, Jack Monteith and Marty Nisbet announce a successful merger of their two companies effective September 1, 2015.

The shared histories of many of the players are not lost on the group currently at the helm: James D. Nisbet, Marty Nisbet's father, articulated with J.C. Monteith, who was one of the founders of Monteith & Sutherland Limited. His son, Jack Monteith is one of the company's current directors. Both James and J.C. also served as county engineers before moving into their own



practices. After his retirement in 1981, James went to work with Monteith & Sutherland on various mapping projects, and Marty spent some of his early career in the 70s and 80s with the crew at Monteith & Sutherland as well.

"We've been dating a long time, but we finally got married," jokes Marty of the union.

The path to the merger started during a jovial conversation between Glenn and Marty at a golf tournament three years ago,

when the idea was not totally dismissed nor actively pursued. Glenn and Marty continued to pick away at the possibility of a merger during occasional coffee or breakfast meetings, until the principals began to look seriously at how their land surveying and engineering services could come together to create an even stronger unit moving forward.

"In this day and age, there's strength in collective expertise," says Jack. "Marty brought over

their expertise, and we see that as a real strength going forward."

Through the merger, 50 employees are now on staff and working out the logistics of joining the 30,000 archived files from James D. Nisbet Land Surveyors with the 50,000 already archived with Monteith & Sutherland.

"Glenn made it very clear that all of our employees are valued," says Marty.

As they move forward, the group can't help realize that the congenial professional relationship they enjoyed in the past, make this merger possible.

This merger of two long standing survey and engineering firms, that go back many decades, witnessed by the sons of the two founders, seems to ultimately unify the stories of the two companies.

"There are a lot of circles being closed here," says Glenn.

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